



PT. Matahari Putra Prima Tbk

PRESS RELEASE

For Immediate Release

MPPA 1st HALF 2015 RESULTS: MPPA DELIVERS RP 6.9 TRILLION REVENUE OPERATING PROFIT INCREASED by + 29.4% (pro forma)

Highlights:

- Operating Profit surged by 29.4% to Rp 220.3 billion (pro forma, excluding Rp 85.6 billion extraordinary item in 2014).
- Revenue increased by 6.6% to Rp 6.9 trillion despite several temporarily closed stores for remodeling to the G7 concept.
- Despite the soft macroeconomic conditions, same store sales grew by 2.1%.

**Lippo Village, Tangerang, Indonesia
July 31, 2015**

1st half 2015 results:

PT Matahari Putra Prima Tbk (MPPA) reports financial results for the 1st half 2015 ending June 30. Total Net Sales increased by 6.6% to Rp 6.9 trillion, while Operating Profit increased by 29.4% to Rp 220.3 billion. Net Income for the period increased to Rp 175.5 billion from Rp 138.9 billion (excluding Rp 85.6 billion extraordinary gain in 1H14). MPPA's same stores sales "SSSG" grew by 2.1% despite the weak market.

Noel Trinder, CEO of the Company said "Despite the challenging macroeconomic landscape that has prevailed for the past 6 to 8 months, MPPA was still able to deliver positive and strong operating profit growth due to margin enhancement, execution of planned productivity measures and cost savings programs."

He added "In 1H15, MPPA continued the roll out of G7 concept through new store openings and renovations. MPPA has successfully increased the standards and interpretation of its premium supermarket format through the launch of "Foodmart Primo" on June 26, 2015 located at the new MaxxBoss Lippo Village, Karawaci, Tangerang. MPPA, as part of its strategic directions, will open its latest new format "SmartClub" in the second half of this year to strengthen its wholesale platform.

"The Company prepared the infrastructure of business processes in the first half and will remain to do so for the rest of the year. This process of growth will enable us to be well-positioned in terms of capturing market share, geared toward delivering enhanced value to our stakeholders. We are confident that Indonesia's medium to long term economic fundamentals remain strong and that MPPA will play a substantial role in that space."



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RETAIL GROUP

PT. Matahari Putra Prima Tbk

For a fair and comparative purposes, MPPA reflects 1H15 compared to 1H14 results with and without the pro-forma items of the extraordinary gain of Rp 85.6 billion in June 30, 2014.

In second quarter, MPPA paid a final dividend of Rp 193.6 billion for the fiscal year 2014 as approved by shareholders in the Company's AGM held on April 20th, 2015.

During the 1st half, MPPA opened 4 Hypermart, 14 Foodmart (Supermarket, Primo and Express) and 4 Boston Health & Beauty stores. At the end of June 30, 2015 MPPA, operates 111 Hypermart, 71 Foodmart and 106 Boston Health & Beauty stores for a total of 288 stores in operation.

(In millions of Indonesian Rupiah)	June 30, 2015 UnAudited	June 30, 2014 UnAudited	% Change
NET SALES	6,854,742	6,427,491	6.6 %
OPERATING PROFIT			
<i>Reported</i>	220,322	255,953	(13.9) %
<i>Other Income *</i>	-	(85,663)	
<i>Restated</i>	220,322	170,290	29.4 %
INCOME BEFORE INCOME TAX			
<i>Reported</i>	222,974	270,471	(17.6) %
<i>Restated</i>	222,974	184,808	20.7 %
INCOME FOR THE PERIOD			
<i>Reported</i>	175,497	203,143	(13.6) %
<i>Restated</i>	175,497	138,896	26.4 %

* Extraordinary Item in 2014

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About PT Matahari Putra Prima Tbk (MPPA)

As of 31 December 2014, MPPA operated 267 stores (107 Hypermart, 58 Foodmart and 102 Boston Health & Beauty) in 67 cities across Indonesia. The Company continued the aggressive expansion and opened a total of 45 new stores in 2014, (8 Hypermart, 28 Foodmart and 6 Boston Health & Beauty).

MPPA continues to receive both domestic and international acknowledgement with several awards such as:





PT. Matahari Putra Prima Tbk

2014 Customer Satisfaction by Roy Morgan, 2014 Excellence Experience by Bisnis Indonesia & Carre CCSL, 2014 Top 500 Bronze Award by Retail Asia, 2014 Charta Peduli Indonesia by Dompot Dhuafa, 2014 Superbrand Indonesia by Superbrand, 2014 Best Senior Management IR Support & Most Improved Investor Relations by Alpha Southeast Asia, 2014 Most Admired Companies by Fortune Indonesia, and 2014 Most Admired Company by Warta Ekonomi.

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Forward-Looking Statements

Certain statements in this release are or may be forward-looking statements. These statements typically contain words such as "will", "expects" and "anticipates" and words of similar import. By their nature, forward looking statements involve a number of risks and uncertainties that could cause actual events or results to differ materially from those described in this release. Factors that could cause actual results to differ include, but are not limited to, economic, social and political conditions in Indonesia; the state of the property industry in Indonesia; prevailing market conditions; increases in regulatory burdens in Indonesia, including environmental regulations and compliance costs; fluctuations in foreign currency exchange rates; interest rate trends, cost of capital and capital availability; the anticipated demand and selling prices for our developments and related capital expenditures and investments; the cost of construction; availability of real estate property; competition from other companies and venues; shifts in customer demands; changes in operation expenses, including employee wages, benefits and training, governmental and public policy changes; our ability to be and remain competitive; our financial condition, business strategy as well as the plans and objectives of our management for future operations; generation of future receivables; and environmental compliance and remediation. Should one or more of these uncertainties or risks, among others, materialize; actual results may vary materially from those estimated, anticipated or projected. Specifically, but without limitation, capital costs could increase, projects could be delayed and anticipated improvements in production, capacity or performance might not be fully realized. Although we believe that the expectations of our management as reflected by such forward-looking statements are reasonable based on information currently available to us, no assurances can be given that such expectations will prove to have been correct. You should not unduly rely on such statements. In any event, these statements speak only as of the date hereof, and we undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.



PT. MATAHARI PUTRA PRIMA Tbk.

INTERIM CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

June 30, 2015, December 31, 2014 and January 1, 2014 *)

(Expressed in millions of Indonesian rupiah, except share data)

	June 30, 2015	December 31, 2014 *)	January 1, 2014 *)		June 30, 2015	December 31, 2014 *)	January 1, 2014 *)
ASSETS				LIABILITIES AND STOCKHOLDERS' EQUITY			
CURRENT ASSETS				LIABILITIES & EQUITIES			
Cash and cash equivalents	280,444	747,710	1,302,610	LIABILITIES			
Account receivables - Third Parties	28,636	31,331	33,866	SHORT TERM LIABILITIES			
Held to maturity investments	-	-	62,980	Short-term loans	390,000	-	-
Other receivable	511,377	351,933	380,176	Account payables	2,324,588	1,893,341	1,989,126
Other current financial assets	-	-	25,600	Accrued expenses	349,787	305,118	337,677
Merchandise inventories	3,628,752	2,655,023	2,273,548	Taxes payable	96,011	155,913	54,246
Prepaid taxes	16,239	-	-	Short-term employee benefit liabilities	49,317	137,042	134,522
Prepaid expenses	88,194	73,466	63,779	Current maturities of long-term debts :			
Other current assets	25,090	44,601	25,430	Bank loans	125,000	-	-
Total Current Assets	4,578,732	3,904,064	4,167,989	Bonds payable	-	-	51,939
				Sukuk payable	-	-	135,899
				Other current financial liabilities	179,087	179,266	263,227
				Other current liabilities	90,342	81,640	72,802
				Total current liabilities	3,604,132	2,752,320	3,039,438
NON-CURRENT ASSETS				NON-CURRENT LIABILITIES			
Other non-current financial asset	18,777	20,114	16,687	Long-term employee benefit liabilities	219,638	206,855	171,015
Other long term investments	-	-	2	Other non-current liabilities	53,910	46,331	94,179
Fixed Assets	1,372,797	1,272,601	1,086,757	Total non-current liabilities	273,548	253,186	265,194
Rental advances and deposits	227,763	209,406	882,686				
Prepaid long term rent	252,120	181,902	180,662	Total Liabilities	3,877,680	3,005,506	3,304,632
Intangible assets	5,162	6,316	4,762				
Other non-current assets - net	169,075	175,619	183,642				
Deferred tax assets	56,932	57,272	56,331				
Total Non-Current Assets	2,102,626	1,923,230	2,411,529				
				STOCKHOLDERS' EQUITY			
TOTAL ASSETS	6,681,358	5,827,294	6,579,518	Equity attributable to Equity holders of the parent			
				Capital stock - Rp 50 per share as at June 30, 2015, December 31, 2014 and January 1, 2014 ;			
				Authorized -10,800,000,000 shares			
				Issued and fully paid - 5,377,962,800 shares as at June 30, 2015	268,898	268,898	268,898
				December 31, 2014 and January 1, 2014	774,578	774,578	774,578
				Additional paid-in capital			
				Retained earnings			
				Appropriated	32,000	30,000	28,000
				Unappropriated	1,755,070	1,775,180	2,223,464
				Other comprehensive income	(26,898)	(26,898)	(20,084)
				Equity attributable to Equity holders of the parent	2,803,648	2,821,758	3,274,856
				Non-controlling interests	30	30	30
				Stockholders' Equity - Net	2,803,678	2,821,788	3,274,886
				TOTAL LIABILITIES & STOCKHOLDER'S EQUITY	6,681,358	5,827,294	6,579,518

*) After Restatements

PT. MATAHARI PUTRA PRIMA Tbk

INTERIM CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the Six Months Period Ended June 30, 2015 and 2014
(Expressed in millions of Indonesian rupiah, except share data)

	June 30, 2015	June 30, 2014 *)
Net Sales	6,854,742	6,427,491
Cost of Sales	(5,651,000)	(5,342,970)
Gross Profit	1,203,742	1,084,521
Selling expenses	(105,016)	(131,622)
General and administrative expenses	(870,699)	(760,719)
Other expenses	(7,867)	(21,890)
Other income	162	85,663
Operating Income	220,322	255,953
Interest income	8,348	27,307
Interest expenses	(5,696)	(12,789)
Income Before Income Tax	222,974	270,471
Income tax expense	(47,477)	(67,328)
Income for the year	175,497	203,143
Other Comprehensive Income:		
Item that will not be reclassified subsequently to profit or loss:		
Actuarial gain (losses) on defined benefit pension plans		(3,407)
Total Comprehensive Income for the year	175,497	199,736
Income Attributable to:		
Owner of the parent	175,497	203,143
	175,497	203,143
Comprehensive income Attributable to :		
Owner of the parent	175,497	199,736
	175,497	199,736
Basic Earning Per Share	33	38

*) After Restatements

PT MATAHARI PUTRA PRIMA Tbk.

INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Six Months Period Ended June 30, 2015 and 2014

(expresses in millions of Indonesian Rupiah)

	June 30, 2015	June 30, 2014
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash receipts from customers	6,857,437	6,426,955
Cash paid to suppliers	(6,193,072)	(5,657,160)
Payments for operating expenses	(353,879)	(335,620)
Payments to employees	(501,984)	(446,145)
Payments of income tax	(103,319)	(27,210)
Cash received from rental income	111,241	149,086
Payments for rental expenses	(343,353)	(279,349)
Proceeds from refund of prepaid rental	-	82,495
Other income	348,994	482,403
Other expenses	(347,696)	(306,365)
Net Cash Provided from (Used in) Operating Activities	(525,631)	89,090
CASH FLOWS FROM INVESTING ACTIVITIES		
Fixed Assets		
Sale	2,166	1,035
Acquisition	(58,243)	(170,859)
Addition of Intangible Assets	-	(1,822)
Increase of other financial assets	(40)	22,009
Increase in rental advances and deposits	(58,554)	(38,745)
Proceeds from refund of rental advances and deposits	-	629,703
Increase in other current assets - net	20,639	(4,787)
Increase in other non-current assets - net	(172,702)	(63,234)
Net Cash Provided from (Used in) Investing Activities	(266,734)	373,300
CASH FLOWS FROM FINANCING ACTIVITIES		
Dividend payment to:		
Owner of the parent	(193,607)	(1,000,301)
Receipts from bank loans	515,000	-
Finance cost	8,463	27,382
Interest expense	(4,666)	(19,460)
Repayment of bonds and sukuk	-	(188,000)
Net Cash Provided from (Used in) from Financing Activities	325,190	(1,180,379)
DECREASE IN CASH AND CASH EQUIVALENTS	(467,175)	(717,989)
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF PERIOD	747,710	1,302,610
Effect of rate change differences on cash and cash equivalents	(91)	(269)
CASH AND CASH EQUIVALENTS		
AT THE END OF PERIOD	280,444	584,352